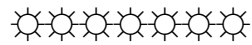


# **Wiltshire Council Music Service**



## **Assisted Instrument Purchase Scheme**

**for**

**Pupils of LA Maintained Schools**

**Autumn Term 2011**

Pupils attending LA maintained schools and receiving instrumental lessons at school from the **Wiltshire Music Service** can obtain musical instruments through our Assisted Instrument Purchase Scheme at a discount including full VAT reclamation.

In all cases the following criteria must be fulfilled:

- ◆ The pupil must be in full-time education at a Local Authority School
- ◆ The pupil must be receiving tuition from a **Wiltshire Music Service** appointed visiting instrumental teacher
- ◆ The instrument must be appropriate to the pupil's needs – e.g. a beginner may not purchase a Stradivarius violin!
- ◆ The instrument must be handed over from the School to the pupil in a teaching room
- ◆ The instrument must be charged to the pupil at or below cost

Through this scheme it is possible to buy an instrument as an outright purchase from any local or national retailer. While considering your options we recommend that you take into account the quality of the instrument and the quality of service (including the quality and convenience of after-sales service), as well as the price. In all cases the first step is to talk to the visiting instrumental teacher about the prospective purchase to identify the most appropriate instrument for your child.

To obtain the instrument from your chosen supplier, take the order form to the shop, tell the retailer that you wish to purchase the instrument via the Wiltshire Music Service Assisted Instrument Purchase Scheme, select the instrument you require and complete the relevant section on the form. Ask the retailer to sign / stamp the AIP form or email you a quotation (to be attached to the form) to confirm the price. **Please ensure the price given includes any discount for AIP and delivery to the school but excludes VAT.** Unfortunately you will not be able to take the instrument away with you at this stage.

Through the AIP scheme Wiltshire Music Service has arrangements with a number of suppliers and prices are listed for strings, guitar, woodwind and brass instruments. All instruments supplied are new, of best quality and set up ready to play.

In all cases obtaining your instrument is straightforward

1. Choose the instrument required, complete the order form overleaf and return it to the school for the Headteacher's signature.
2. Send the completed order form to County Hall with your completed cheque or credit card details. Telephone or faxed orders cannot be accepted.
3. The instrument will be delivered to school as soon as possible and will be handed over to the pupil.

If you are eligible to purchase through this scheme the completed form and cheque (if applicable made payable to **Wiltshire Council**) should be sent to:

**Wiltshire Council**  
**Music Service – AIPS**  
**Department for Children & Education**  
**County Hall**  
**Trowbridge BA14 8JN**

**Telephone: 01225 713845**

## Wiltshire Council Music Service

Through the buying power of the Music Service you can take advantage of the prices listed below. Other instruments are available, please contact the Music Service Office on 01225 713845.

<b>Suggested woodwind and brass instruments - listed from beginner level to more advanced</b>	<b>Recommended Retail Price</b>	<b>County Price</b>	<b>Saving</b>
<b>Flutes</b>			
JP 011	160.00	90.00	70.00
JP 011 CH (with curved headjoint)	176.00	99.00	77.00
Jupiter JFL511ESSC	493.00	298.00	195.00
Trevor James Privelege E	573.00	351.00	222.00
Yamaha YFL211 IDII	609.00	386.00	223.00
Jupiter 515SE (with curved headjoint)	618.00	374.00	244.00
Yamaha YFL311UK	959.00	607.00	352.00
<b>Clarinets</b>			
JP 021	176.00	99.00	77.00
Buffet B12 BC2540	465.00	276.00	190.00
Yamaha YCL250S	479.00	303.00	176.00
Buffet E11 FRANCE BC2501	990.00	588.00	402.00
<b>Oboes</b>			
JP 181 MkII	1360.00	765.00	595.00
Buffet Artist BC4121	1601.00	950.00	619.00
Howarth S10	1379.00	990.00	389.00
<b>Bassoons</b>			
JP 191 Shortreach	1992.00	1121.00	872.00
Adler Shortreach 1356	6300.00	3675.00	2625.00
Adler 25 key 1357W	7500.00	4375.00	3125.00
<b>Saxophones</b>			
JP 045 (Alto)	624.00	351.00	273.00
JP 042 (Tenor)	720.00	405.00	315.00
Jupiter JAS565GL (Alto)	597.00	363.00	234.00
JP Blues 141 (Alto)	848.00	413.00	435.00
Yamaha YAS275 (Alto)	1009.00	639.00	370.00
Yamaha YTS275 (Tenor)	1309.00	829.00	480.00
<b>Trumpets</b>			
JP 151 MkII	296.00	167.00	130.00
Jupiter JTR308L	301.00	183.00	118.00
Yamaha YTR2335 CN	499.00	316.00	183.00
<b>Cornets</b>			
JP 171 (SW)	288.00	162.00	126.00
Yamaha YCR4330G	719.00	455.00	264.00
<b>Trombones</b>			
JP 031	216.00	122.00	95.00
JP 131 R (rose brass)	288.00	162.00	126.00
Jupiter JSL432L	557.00	337.00	220.00
Yamaha YSL354ECN	709.00	449.00	260.00
<b>Tenor Horns</b>			
JP 072	296.00	167.00	130.00
JP 172LMKIV	416.00	234.00	182.00
Jupiter JAL456L	909.00	540.00	369.00
Yamaha YAH203	1249.00	791.00	458.00
<b>French Horns</b>			
JP Hornblower 161 Bb mini	264.00	149.00	116.00
<b>Euphoniums &amp; Baritones</b>			
JP173 mkII (Baritone)	464.00	261.00	203.00
JP174 (Euphonium)	528.00	297.00	231.00
Yamaha YEP201 (Euphonium)	1569.00	994.00	575.00
Yamaha YBH301 (Baritone)	1729.00	1095.00	634.00
<b>Tubas</b>			
JP 077 Eb Mini	880.00	495.00	385.00

Prices valid from September 2011 and are subject to change without notice.

## Wiltshire Council Music Service

Through the buying power of the Music Service you can take advantage of the prices listed below. Other instruments are available, please contact the Music Service Office on 01225 713845.

### Strings

**B model** - All the basic B model instruments have been thoroughly checked, set up ready to play and come with a good quality bow, tailpiece with integral adjusters, case and shoulder strap.

**B+ model** – The same set up as the B model but these instruments have upgraded strings for improved tone quality.

The other instruments listed have been carefully selected to suit the needs of students. These better quality instruments are based upon Soundpost Student and Romanian instruments. Each instrument is individually set up to give the best possible performance. All outfits have upgraded strings, good quality Chinese bow, tailpiece with integral adjusters, better quality bridge, soft case and shoulder strap.

		Recommended Retail Price	County Price	Saving
<b>Violins</b>				
Available in any size: Quarter, half, three-quarter, full.				
Primavera 90 B Model		£94.00	£70.50	£23.50
Primavera 90 B+ Model		£114.00	£85.50	£28.50
Primavera 200		£295.00	£221.25	£73.75
Romanian (Zeller)		£375.00	£281.25	£93.75
Westbury		£410.00	£307.50	£102.50
<b>Violas</b>				
Prima 100 outfit B model at 12", 13", 14"		£145.00	£108.75	£36.25
Prima 100 outfit B+ model at 12", 13", 14"		£175.00	£131.25	£43.75
Prima 100 outfit B model at 15", 15.5", 16"		£157.00	£117.75	£39.25
Prima 100 outfit B+ model at 15", 15.5", 16"		£187.00	£140.25	£46.75
Primavera 200 at 12", 13", 14"		£325.00	£243.75	£81.25
Primavera 200 at 15", 15.5", 16"		£345.00	£258.75	£86.25
Romanian (Zeller)		£405.00	£303.75	£101.25
<b>Cellos – Primavera 90</b>	1/4	£405.00	£303.75	£101.25
B Model (price dependant on size)	1/2	£405.00	£303.75	£101.25
	3/4	£445.00	£333.75	£111.25
	4/4	£445.00	£333.75	£111.25
<b>B+ Model</b>	1/4	£465.00	£348.75	£116.25
(price dependant on size)	1/2	£465.00	£348.75	£116.25
	3/4	£505.00	£378.75	£126.25
	4/4	£505.00	£378.75	£126.25

### Guitars

Wiltshire Music Service does not recommend specific models of guitar. Pupils wishing to purchase guitars for lessons in school with a Music Service teacher can take advantage of the Assisted Instrument Purchase Scheme. Please contact a supplier to obtain the best quotation before completing this form. **If you need advice, please speak to your music teacher.**

### Keyboards

Wiltshire Music Service does not recommend specific models of electronic keyboard because the technology of keyboards changes frequently. Pupils wishing to purchase **portable** keyboards for lessons in school with a Music Service teacher can take advantage of the Assisted Instrument Purchase Scheme. Please contact a supplier to obtain the best quotation before completing this form. **If you need advice, please speak to your music teacher.**

For all instrument enquiries please contact the Music Service Office Tel. 01225 713845. **Prices valid from September 2011 and are subject to change without notice.**

# Wiltshire Council

## Assisted Instrument Purchase Scheme

Name of Parent/Guardian:	School:
Home Address:	School Address:
Postcode:	Postcode:
Tel. No:	Tel. No:
Email:	Email:
Pupil's Name:	
Instrument Teacher's Name:	
Instrument Required:	
Make:	Model:
Please complete the following if you have chosen to use your own supplier (Outright purchase only):	
Supplier:	Price Quoted: £                      excl. VAT <b><u>Including delivery to school</u></b>
Supplier's Address:	
Tel. No.:	
Supplier's Signature/Stamp: Agreeing price quoted.	
<b>Parent/Guardian's Signature</b> .....	
Wiltshire Council Assisted Instrument Purchase Scheme I confirm that the above pupil receives instrumental tuition from the Wiltshire Music Service.	
<b>Headteacher's Signature</b> .....	
Method Of Payment:	
<u>Either</u>	
Cheque enclosed for £..... (Amount) [cheques payable to Wiltshire Council]	
<b>Or</b>	
Complete this section if paying by Credit/Debit card      Amount £.....	
(please tick) Mastercard <input type="checkbox"/> Visa <input type="checkbox"/> Switch <input type="checkbox"/> Solo <input type="checkbox"/> Maestro <input type="checkbox"/>	
Card number.....	
Issue number (if on card) ..... Valid from (if on card) ..... Expiry Date .....	
Cardholder's name & initials (as on card) .....	
Cardholder's address .....	
..... Telephone no. ....	
<b>Cardholder's signature</b> .....	
Please send this form and your cheque (if applicable) to:	
Music Service - AIPS Schools & Learning Directorate Department for Children & Education County Hall Trowbridge BA14 8JN	